

# Taking a long term view

120 years in business aviation  
November 2018

# Key trends

- Professionalism
- Finance
- Information
- Size and range









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Information  
age





Professionalism

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**Global Business Jet and Turbo-Prop Transaction Activity (AMSTAT)**

Resale Retail Transactions			Active Fleet			RRT as % Of Fleet		
Year	1998	2017	Year	1998	2017	Year	1998	2017
Jets	1,254	2,175	Jets	9,466	22,405	Jets	13%	10%
Tprops	1,181	1,169	Tprops	8,406	14,796	Tprops	14%	8%
Total	2,435	3,344	Total	17,872	37,201	Total	14%	9%

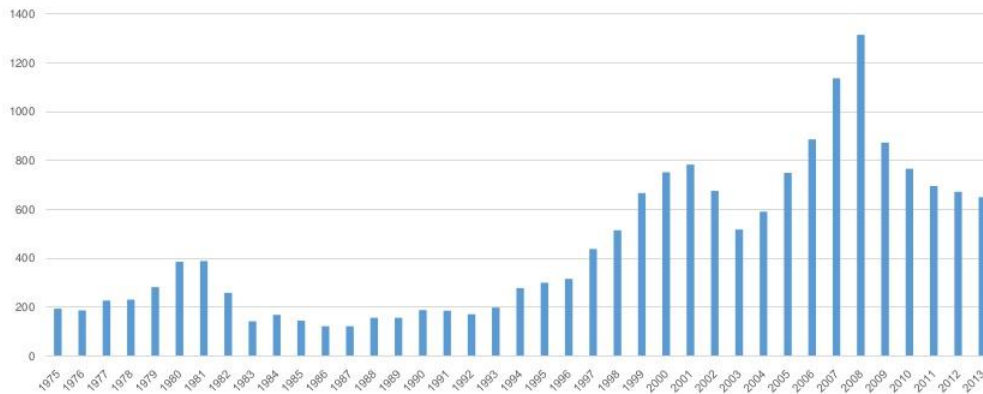
All Transactions			Active Fleet			RRT as % Of Fleet		
Year	1998	2017	Year	1998	2017	Year	1998	2017
Jets	4,023	9,180	Jets	9,466	22,405	Jets	42%	41%
Tprops	3,017	4,460	Tprops	8,406	14,796	Tprops	36%	30%
Total	7,040	13,640	Total	17,872	37,201	Total	39%	37%

# Finance



Size  
and  
range

# DELIVERIES FALLEN BACK BY 10 YEARS



4  
of 60

Source: GAMA and Corporate Jet Investor forecast

CorporateJetInvestor

Cycle

Our greatest glory is not in never  
falling, but rising every time we fall

Confucius

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Thank you