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Take a chance the new insurance market

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AVIATION INSURANCE MARKET OVERVIEW

The Aviation insurance market has experienced an extended “soft market” for the last 10 years. The market has suddenly changed and rates have sky rocketed for certain lines of business. The Business aircraft insurance market has experienced substantial decreased capacity and major rate increases.

**Today we will ask our panelists why is this happening
and what can we expect in the next 18 months.**

Why has the market changed?

What are the causes of this sudden change? Is all Aviation Insurance in the same basket of risk?

Rate Increases

Is there a typical rate increase?

What factors influence the rates?

Do managed fleets obtain better rates than single operators of the same type of aircraft?

What can the operator do to mitigate rate increases?

Can an operator obtain the limits they need?

In the past the major underwriters have been able to offer up to 1 Billion Liability limits without seeking additional support from other underwriters

Are these limits still available ?

How many underwriter are there still underwriting business aircraft?

Several major underwriters have withdrawn from the market. Will this trend continue or will the higher rates attract new capacity?

What is the outlook for the next 18 months?

The insurance industry has always been cyclical with market cycles last 2 to 5 years prior to the current market which began in early 2000.

Will the market pricing soften for a period and then go through another cycle?

Questions?